# **EXHIBIT 20**



Management's report on the activities of the Company and the Capital Group

for the year ended 31 December 2020

Financial report of Wirtualna Polska Holding SA Capital Group for the year ending 31 December 2020 FRANSLATION ONLY



#### Events after the balance sheet date

Detailed information of post- balance sheet events is provided in note 45 to the consolidated financial statements for the period of 12 months ending 31 December 2020.

### Management comments on the feasibility of previously published forecasts for the year

The Group did not publish any forecasts of results for the year 2020.

# Products provided by the Wirtualna Polska Holding Capital Group

The Group's products are divided into two categories – sales of Online advertising and sales of Television advertising.

The table below presents the Group's sales according to these types:

PLN'000	Twelve months ending 31 December 2020	Twelve months ending 31 December 2019
Sales in Online segment, including:	605 735	688 379
Sales of services settled in cash	526 211	622 231
Sales of goods settled in cash	63 257	42 919
Sales of services settled in barter	16 267	23 229
Sales in TV segment, including:	26 551	20 321
Sales of services settled in cash	26 551	20 321
Sales of services settled in barter	-	-
Total	632 286	708 700

# Online advertising

The group operates on the Polish online advertising market and offers its clients a wide range of advertising products – modern ad displays, including online videos, mailing, mobile device advertising and efficiency-based model advertising (i.e. based on transfer to another web page, filling in forms, registration, purchase of products and services) – lead generation performance marketing. Due to the popularity of these services, the Group is able to reach a wide range of users with its advertising.

## TV advertising

Via the television, the Group gains revenue from advertising, electoral, political and social spots, sponsorship and contribution to the funding's of the programs distributed on the TV program.

Year to year changes in revenue level are described in paragraph 3 of this report.

In 2019 Wirtualna Polska Holding SA did not generate any revenues from operating activities.

# Sales markets and sources of supply

About 73% of the Group's revenue comes from the domestic market. Foreign sales occur mainly in the countries of the European Union:

PLN'000	Twelve months ending 31 December 2020	Twelve months ending 31 December 2019
Domestic sales	466 447	562 683
Export sales	165 839	146 017
European Union	146 673	131 244
Outside European Union	19 165	14 773
Total	632 286	708 700

The Group manages a well-diversified portfolio of customers and suppliers. In both 2019 and 2018 there was one customer whose turnover exceeded 10% of the Group's consolidated revenue and amounted to 16% (in 2020) and 12% (in 2019). This